

## **Wholesale Banking Trainee Programme (2025 Intake)**

We are looking for passionate and high-caliber recent graduates to join BEA's Wholesale Banking Division as Functional Trainee ("FT"). A transformative 24-month journey that provides you with an extensive development experience and diverse exposure to the Wholesale Banking industry. Offering valuable opportunities to develop skills hands-on, this programme is designed to accelerate your banking career.

### **About us**

BEA's Wholesale Banking Division is dedicated to providing best-in-class financial solutions for our corporate clients, from small and medium-sized businesses to listed companies.

Supported by an extensive branch network and experienced teams of professionals, we strive to connect businesses to every opportunity through our comprehensive range of services, including corporate lending, syndicated loan, green & sustainability-linked finance, trade finance, debt and capital market services, cash management, treasury services, etc. As a preferred financial partner, we are committed to providing tailor-made banking solutions to meet the specific business needs of our customers.

### **Programme Highlights**

- On-the-job development and rotation across core departments in Wholesale Banking
- Job placement in relationship management teams to build communication and general selling skills
- Secondment to BEA China for in-depth understanding of cross-boundary operations
- Participating in bank-wide projects and working with cross-functional teams
- Classroom training and learning sessions across a variety of industry topics

After graduating from the programme, you will continue helping to grow the Wholesale Banking business whilst developing your career in a selected area of expertise e.g. relationship management, product specialist, customer experience, channel management and risk & compliance. Trainees might also be given opportunities to experience different functions within Wholesale Banking every 2-3 years upon satisfactory performance.

- Fresh university graduates, or degree holders with less than 2 years of full time working experience
- Passionately committed to develop career in Wholesale Banking
- Self-motivated, mature, and possess a strong drive for excellence
- Good team player and a natural leader
- Excellent interpersonal and analytical skills
- Excellent command of English, Cantonese, and Mandarin

### **Programme commencement: July 2025**

### **Employees Benefits**

- Wellbeing – annual leaves, birthday leave, additional time-off (4 hours per month) to cater for your personal interest and mental wellbeing
- Premises facilities – free lunch, free gymnasium, breakout areas for leisure and team building purposes
- Banking benefits – preferential interest rate, mortgage loan availability, staff loan
- Staff engagement – voluntary activities, sports programs and activities, rooftop farming in Kwun Tong office
- Learning & development – in-house training courses on furnishing your soft skills or consolidating your professional knowledge